

## **Achieving Top Search Engine Positions**

Learn proven, step-by-step strategies to achieve higher positions with major search engines.

## **Blogging and Podcasting for Beginners**

Learn how to create your very own blog and podcast using the tools that you already have on your computer.

### **Business and Marketing Writing**

Learn how to develop an internet marketing plan, use popular social media platforms, and achieve higher positions with major search engines.

## **Digital Marketing Suite**

Learn how to develop an internet marketing plan, use popular social media platforms, and achieve higher positions with major search engines.

### **Effective Selling**

Learn the secret to converting a potential customer into a long-term asset. Find out how to lay the groundwork for repeat business and your future success.

# **Growing Your Business** with Digital Marketing

Develop an Internet marketing plan for that incorporates SEO, advertising, email, social media, and more.

## **Professional Sales Skills**

Discover how to begin a successful and rewarding career in sales.

## **Sales Training Suite**

This group of online sales classes will teach you everything from communication to closing the deal.

## **Small Business Marketing on a Shoestring**

Learn strategies to attract attention, grow your customer base, and expand your profits- all for little or no money.

## **Using Social Media in Business**

Learn how to use the five most popular social media platforms- Facebook, X (formerly Twitter), LinkedIn, Pinterest, and Instagram- to grow and promote your business.

### **COURSE FEATURES:**

- 100% Online
- 24/7 Course access
- 6-Week instructor-moderated or 3-month self-guided formats
- Learn from industry experts
- Receive a certificate of completion